

Combo Vending Machine Solutions



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Advantages of Using **canbite Vending**



Cashless Payments

Quick, cashless payments with card or phone – just “Swipe and Go”



Variety of Products

Extensive selection of popular brands, including a range of healthy snacks.



Combo Machines

Our sleek machine carry a mix of drinks, snacks, and convenience items, all in one place.



Energy Efficient

Energy-efficient cooling keeps drinks cold with less power than a typical fridge.



Friendly Service

24/7 monitoring and prompt service to ensure quality and keep you refreshed. Internal



No Rental or Lease Fees

Machine and service are free; customers pay only for what they purchase.

Our Services



Deliver and Install

- Delivery and installation of vending machines at no additional cost

Product Stocking

- Stocking with a wide selection of beverages, snacks, and convenience items

24/7 Monitoring

- Round-the-clock monitoring of stock levels and machine status.

Restocking and Maintenance

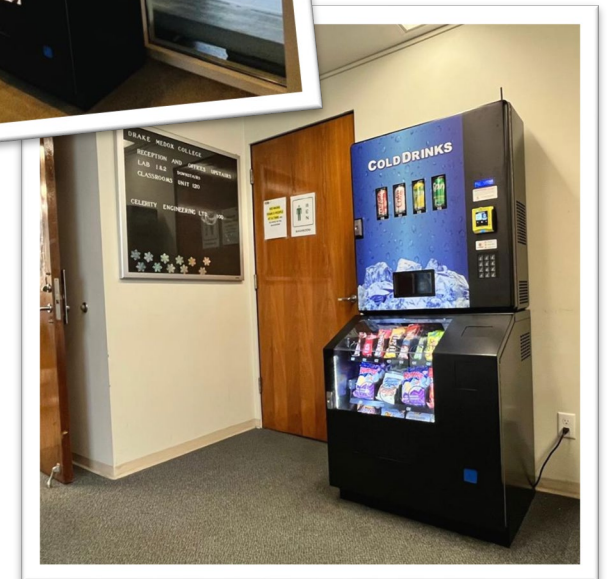
- Regular replenishment, maintenance, repair, and cleaning.

Customer Support

- Responsive support via WhatsApp, text, or phone.

Support we need from locations to make this possible

- Access to electricity outlet



Products Offerings

Each of our sleek combo machines can vend,

- **Refrigerated Beverages**
 - 4 drink selections (355ml cans), with 17 units per selection.
- **Non-refrigerated Items**
 - Small items – 8 selections, stocked with 9 units each
 - Large items – 8 selections, stocked with 6 units each

The items in the next three pages are sample offerings based on the most popular products. We'll continue to monitor the data and replace the slow-moving products as needed.

We carefully select items based on popular demand and can adjust selections based on your preferences. We're also open to sourcing local products to meet specific needs.



Sample Products Offerings – Beverages



Sample Products Offerings – Small Items



Sample Products Offerings – Large Items



Pricing and Commission



Market-Based Pricing

Our pricing is competitive with local convenience stores to ensure affordability and customer satisfaction. We provide everyday essentials at convenient, fair rates.

Commission Options

10% Commission Model

- 10% of all gross revenue paid back to the location.

Discounted Pricing Mode

- Discounted product prices to further enhance customer satisfaction, with no commission paid to the location.

Option for Monthly Billing

We can also price everything (or selected items) at \$0 on the machine and bill the location on a monthly basis. This option is typically used by offices/customer facing locations to enhance employee/customer satisfaction.



Next Steps



Our vending solution combines convenience, flexibility, and a wide range of products tailored to the customers needs—all at no cost to the location.

Cost-Free Service – No rental or lease fees— customers pay only for the items they purchase.

Wide Product Selection – A curated mix of snacks, beverages, and essential items to meet daily needs.

Reliable Support – 24/7 monitoring, prompt replenishment, and responsive customer service.

Flexible Commission and Pricing Options – Choose between revenue-sharing, discounted pricing, or monthly billing models to fit your needs.

Low Commitment – If you found out the vending machine doesn't work for you, we can remove the machine with one-month notice. We'll also provide at least one month notice if we determine that the location cannot support the machine.

Site Visit and Placement

We'll need to schedule a site visit to determine suitable location to place the vending machine.

Once we agreed on a location, we'll schedule a date to place the machine.